

Rick Mortimer

Corporate Biography

Rick Mortimer, former Senior Vice President of Corporate Development for the Cooperative of American Physicians, Inc. (CAP). Rick served two years in this position – January 2007 to January 2009.

His 25 years of experience as a business leader were well-suited to the overall responsibilities of his new role -- to develop plans to support the board's new vision to grow CAP from its position as market leader in Southern California to market leader statewide.

Rick and his sales and marketing teams developed and executed plans that added 1,800+ physicians in these two years. Net growth achieved was 5.1% in 2007 and 4.9% in 2008 exceeding goals in both years. Rick also managed CAP's two insurance agency operations during this period.



Mr. Mortimer is a seasoned veteran in the area of growing successful businesses. Prior to joining CAP, he served in a number of key positions for Brown & Brown, Inc. (B&B) including President of HealthCare Professionals' Insurance Services (an operating division of B&B), and Vice President of Brown & Brown of California, Inc. B&B is one of the largest independent insurance intermediaries in the nation. During his tenure with B&B, Mr. Mortimer also established the company's first wholesale operation in the west, Peachtree West Insurance Services, Inc. Los Angeles CA based and operated it in his capacity as President. Additionally, he served as a member of B&B's national leadership council during its period of explosive growth from 2002 through 2006.

From 1989-2002 Mr. Mortimer served as president and was co-owner, with his father Richard Sr., of R.W. Mortimer & Associates Insurance Agents & Brokers, Inc. (RWM) and founded its division, HealthCare Professionals' Insurance Services (HCP). RWM conducted business as a licensed full-service property & casualty, life, health, and disability agency and brokerage. The company offered all lines of business and personal insurance coverage with a focus on the health care industry. HCP was licensed in more than 25 states and was a leader in the medical professional liability field. Both were acquired by Brown & Brown, Inc. in 2002.

Mr. Mortimer resides in Huntington Beach, California with his wife, Janette and his two children, Shelby and Garrett.